



Discover how we
can maximise your
employees' benefits.

Maxxia

Maximising
your workplace
benefits

A McMillan Shakespeare Company

Maxxia offers...

...a great choice of workplace benefits to reward your staff for the company they keep.



Capability.

Maxxia is a leading provider of workplace benefits in Australia. Our comprehensive range of benefits includes:

- salary packaging
- novated leasing services
- great value insurance.

We're part of the McMillan Shakespeare group, which traces its history as the founder of Australia's salary packaging industry back to 1988. Two decades on we are still the leader in this field.

We're Australian owned with offices around the country.

Our experience sets us apart.

- We currently manage benefit programs for some of Australia's most well-known organisations.
- Whether you're a government department, health organisation, charity or private enterprise, we have the experience and client service focus that make us the right partner for your business needs.
- Our infrastructure is mature, reliable and compliant.

Best of all, we offer you the systems capability of a secure, ASX listed company with a personalised customer service approach.

- **450 staff with nationwide presence**
- **21 years proven industry experience**
- **ASX listed and Australian owned**
- **International Customer Service Standard (ICSS) accreditation**
- **Australian Financial Services Licence**

What makes Maxxia different?

Real benefits.

With Maxxia, your staff can enjoy real benefits and genuine savings just because they work for you. Our workplace benefits will help you establish a reputation as an employer of choice because:

- We've researched the market and understand what works best to attract and retain the right people.
- We offer a broad, and growing, range of products.
- We make it easy for your staff to understand exactly how much they could save in real dollars and cents.

Safe and secure.

Your staff can be completely confident that their money is being handled ethically and efficiently.

- We manage transactions worth over \$2 billion a year on behalf of our clients.
- We work with you to manage your taxation and regulatory requirements.
- Our Australian Financial Services Licence (No. 299054) means we satisfy the regulations of the Australian Securities and Investment Commission (ASIC).

Maxxia is owned by ASX-listed McMillan Shakespeare Ltd. Our financial report is published on our corporate site

www.mcms.com.au

Award winning customer service.

Our award-winning customer service sets us apart. Our team regularly monitors customer satisfaction and we are committed to continuous improvement.

With offices right around Australia, we have the resources to properly service you and your staff.

And importantly, we promise to deliver a seamless transaction each and every time. You can also expect:

- Your phone calls to be answered by a real person (not a machine).
- Your own Business Relationship Manager and a dedicated client relations team.
- Comprehensive training for your Payroll, Finance and Human Resources staff.
- A complete communication strategy to engage your employees.
- All your reporting and FBT requirements to be expertly managed and transactions processed promptly.
- Delivery of your business data for KPI reporting, or FBT, GST or Input Tax Credit (ITC) reporting.

The Maxxia Guarantee.

We're so confident in our customer service we guarantee it. In the unlikely event of an error, caused by Maxxia, in the management of your workplace benefits program, you will be compensated for the loss you have incurred. It's in writing for you.

Transfer of risk.

It makes sense to put your trust in us. We stand alone in the levels of risk protection we provide on your behalf. This includes:

- Insurance cover, such as \$70m Crime and Fidelity policy, for protection against all eventualities.
- A Business Continuity Plan and Disaster Recovery plan.
- Compensation for your staff in the event of error on our part.
- Direct liaison with individual employees in the case of error or shortfalls – this is our responsibility not yours.
- Active management of your employees' accounts to minimise your FBT exposure.

What employees really want...

80% of employers see employee benefits as an important consideration when joining a company.

55% of employers believe employee benefits programs contribute to attraction and retention.

Source: MERCER Benefits Survey 2008



Service endorsement.

Customer endorsement of Maxxia's service levels is the highest in our industry. In fact, we've won industry awards to prove our service model is of the highest standard. For two years running (2009, 2008), we've won the Australian Service Excellence Award.

At Maxxia, we stake our business reputation on service excellence.

Find Out More

To find out more about any of the products and services Maxxia offers, contact our Business and Customer Development Team on **(03) 9097 3000** or visit our website at www.maxxia.com.au

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